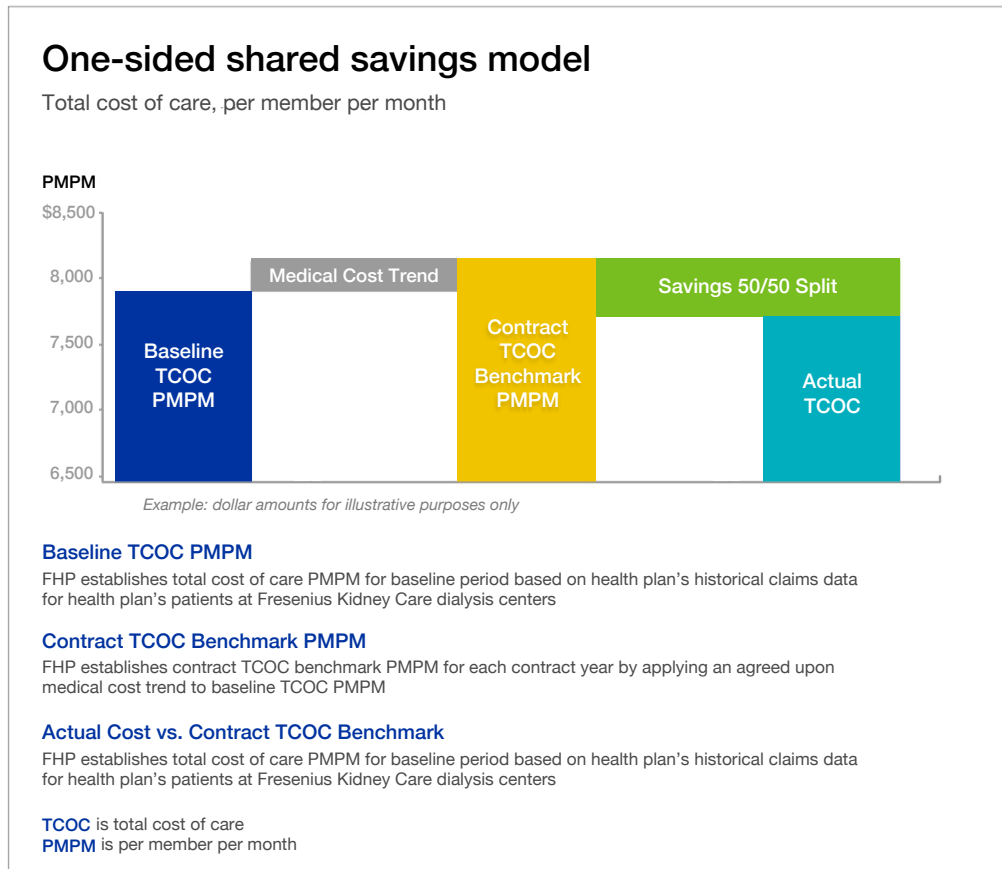


Value-based Care Financial Model Options

Fresenius Health Partners offers health plans with two value-based care financial models to select from:

Upside-only shared savings model

The first option is a one-sided shared savings model in which the health plan and FHP share program savings (against a total cost of care benchmark) on a 50/50 basis, such that FHP is at risk for the costs of delivering the ESRD care coordination program if its share of the savings is not sufficient to fully defray such costs, but FHP has no additional downside risk.



Additional model >

Two-sided risk with guaranteed savings model

The second option is a two-sided shared savings model in which FHP incorporates a guaranteed rate of savings for the health plan into the total cost of care benchmark (adjusted for medical cost trends), and FHP retains any program savings above such benchmark as well as assumes liability for any deficit if the actual total cost of care is higher than the benchmark. Depending on applicable state regulations, FHP’s share of savings/deficits may be subject to a cap/floor.

