

THE PATH TO VALUE-BASED CARE

Payors typically struggle to manage a small, complex, geographically distributed ESRD population. Fresenius Health Partners leverages the expertise of our global parent company, the world's leading innovator in kidney care and the largest provider of dialysis products and services, to better manage and coordinate care for renal patients, improving health outcomes while reducing overall medical costs.



Fresenius Health Partners

2006

ESRD DEMONSTRATION PROGRAM

2006-2010

Partnered with CMS to prove the effectiveness of disease management models — to increase quality of care for ESRD patients — in this precursor to the ESRD CSNP.

2014

ESRD CARE MANAGEMENT PROGRAM

Our first ESRD care management program with a large national Medicare Advantage Plan launches.

2016

FRESENIUS TOTAL HEALTH ESRD CSNPs

2016-2018

Operated Fresenius Total Health ESRD Chronic Special Needs Plan in five markets. Offered PPO or HMO plans in Arizona, California, Illinois, New York and North Carolina.

2019

ESCO GROWTH

Continue to grow ESCO market sizes through increased physician and clinic participation.

2011

• CKD CARE MANAGEMENT PROGRAMS

Chronic Kidney Disease care management programs are launched for large national commercial and Medicare Advantage plans.

• LAUNCHED 1ST ESRD CSNP

2011-2013

Chronic Special Needs Plan introduced in 10 metropolitan markets across the U.S. Sunset in 2013.

2015

INCEPTION OF ESCOs

The largest participant in this comprehensive ESRD Care Demonstration Program, we launched 6 ESRD Seamless Care Organizations (ESCOs) as part the nation's first disease-specific shared savings program.

2017

EXPANDED ESCO PROGRAM

Maintaining the largest presence of any dialysis organization in the demonstration, today we operate 24 of the total 37 ESCOs with over 800 physician partners nationwide.

Experience. Results. Leaders.

12 STATES

Defining the industry standard for ESRD Risk Management

65 PERCENT

Ownership of all 2018 ESCO markets awarded by CMS

\$4 BILLION

Approximate medical spend under management (USD)